



INVESTMENT SUMMIT

SOUTHERN · HIGHLANDS

Thursday, 29th October, 2015. 9.30am-4.00pm. Peppers Craigieburn Hotel, Bowral, NSW 2576

PROGRAM

TIME	WELCOME AND INTRODUCTIONS
9:30 AM	Welcome to Country - Melissa Wiya
9:33 AM	Mayoral Greeting - Clr Larry Whipper - Mayor
9:37 AM	Economic Development & Tourism Committee - Clr Ian Scandrett - Deputy Mayor
9:40 AM	Overview of the day ahead - Philip Pryor - Facilitator
INVESTMENT INSIGHTS	
9:45 AM	Keynote Address - Alan Morrell A Free Trade Agreement (FTA) with China is about to become a reality, so Alan's insights should prove invaluable. Now an independent consultant, Alan is Australia's immediate past Senior Trade Commissioner to China. He worked for the Australian Trade Commission for over 20 years, with three appointments to China. Alan speaks fluent Mandarin.
10:05 AM	Regional Development Australia Programs - Ben Maguire - Deputy Chair, RDASI Regional Development Australia (Southern Inland) expertise includes Grant Support, Business Accelerator programs, Food Hubs, Renewable Energy and the Digital Economy.
10:20 AM	NSW Department of Industry Programs - Rhonda Lawrie Focus areas for the Department include Business Grants, facilitating Investment Projects, Technology Innovation, assisting with research, and Collaborative Solutions.
10:35 AM	Southern Highlands Foundation - Philanthropic Investment - Shelley Boyce The Foundation pools the charitable gifts and bequests of donors into a permanent, income-earning endowment that benefits the people of the Southern Highlands in perpetuity. Grants from these funds support a range of initiatives from health, education and social services to arts, culture and the environment.
MORNING BREAK (25 Mins)	
11:15 AM	Water Sector Group* - Future water availability - Graeme Bowe Uncertainty about our future water supply opens up opportunities to leverage business opportunities via farm dams, low-pressure water systems, 3D custom printed water tanks, and the supply of waterless toilets.
11:30 AM	Business Sector Group* - Business Mentors – John Hibberd Community-based business mentoring schemes can increase the long term viability of small business by 400% and improve the chances of successful business start-ups.
11:45 AM	Transport Sector Group* - Improved regional transport - Bob Selden Investment opportunities include hiring electric bikes and tuk-tuks within the region plus developing a local self-drive hire car service (why own a car when you can enjoy all the benefits of owning a car, without the hassle and expense of owning one!).
12:00 PM	Recreation Sector Group* – Tracks, Trails and Streams - Liz Horne With a 30% growth rate, on-road and off-road electric bikes for baby boomers are just one high growth recreation related investment opportunity. An extensive network of tracks and trails for mountain bikes and walking, along with access to streams for canoeing/kayaking and fishing, can significantly increase the numbers of visitors to our beautiful region.
12:15 PM	Shelter Sector Group* - Sustainable Housing - Andy Lemann Bigger house sizes and smaller household sizes are not a sustainable mix. Smart homes that generate more energy than they use are a far better option. Designing and supplying prefabricated houses is a major investment opportunity for our region.

12:30 PM LUNCH BREAK

- 1:10 PM Food Sector Group 1*** - On The Grow - Sandra Menteith
The On-The-Grow group is coordinating a plan for a fair local food system. Mentoring new local growers, supporting existing growers, and shortening the food supply chain to the benefit of growers and consumers alike.
- 1:25 PM Food Sector Group 2*** - Southern Highlands Food & Wine Clusters - Brigid Kennedy
An initiative of the Moss Vale Rural Chamber of Commerce, representing more than 100 regional growers and producers. Each of the 9 clusters offers an authentic taste of the local lifestyle; sublime produce, historic ambience and gastronomic delights for which the region is renowned. An ongoing project brimming with investment opportunities.
- 1:40 PM Maximising Sustainable Profits per Hectare** - Nick Ritar
Much of the land in our region is underutilised. Nick will outline a way to maximise our regional retained earnings from agriculture. The overall potential is eye-watering – thousands of jobs and a significant increase in regional GDP.
- 1:55 PM The Co-operative Business Model** - Allan Bramble
A co-op is a user owned and controlled business where benefits are derived and distributed equitably on the basis of use. Co-ops typically work for the sustainable development of their communities via policies approved by their members with the next generation of members in mind. Co-ops are a proven model for scaling up agriculture.
- 2:10 PM Ecos Southern Highlands** - Launch Invitation - Annabel Brown / Antonio Ramos
An introduction to a new information hub designed to connect people with ethical and sustainable living options in our region, and an invitation to the Ecos public launch that will take place at Berrima shortly after the conclusion of the Investment Summit.

2:15 PM AFTERNOON BREAK

- 2:40 PM Energy Sector Group*** - Solar Projects - Rod Farrow
Several local solar energy projects that should return 7-10% on your investment and also help set the scene for a major solar energy industry in the Southern Highlands.
- 2:55 PM Technology Sector Group*** - Very Fast Broadband - Noel Ferguson
How the Southern Highlands could develop its own very fast network (10 times faster than NBN fibre) to attract international “best of breed” companies to the region.
- 3:10 PM Understanding 3D Printing** - Heike Roberts
3D Printing can deliver custom manufactured products at mass production costs, make lighter and stronger components, reduce assembly costs to \$zero, free up cash from inventory, and eliminate transport logistics. Invest your time in learning about the benefits of 3D from the experts.
- 3:25 PM China-Australia documentaries – Community Cinemas for the regions** - Oscar Scherl
Two special Screen Industry projects for the Southern Highlands from an experienced producer with a long history of successful projects who has always returned his investor’s money.
- 3:40 PM Learning Sector Group*** – Hospitality Hub, Cycling Hub - Paul McShane
An opportunity to invest in the first of several Centres of Learning Excellence in the Southern Highlands and set the scene for a 21st Century Learning Society.
- 3:55 PM Next Steps** - Philip Pryor - Facilitator
A quick overview of how we can create thousands of new and sustainable 21st Century jobs via the opportunities presented during the day.

4:00 PM END

*Note: * indicates a Sector Group Presentation*

For more information, or to register for the Investment Summit, visit:

www.southernhighlandsdevelopment.com

